



Doing business with the world **since 1968**



www.ewclchina.com



**Overseas representatives/
China offices:** Guangzhou,
Zhongshan, Ningbo,
Xiamen, Jinjiang, Yongkang,
Wuyi



Introduction



Company with long history and experience **since 1968**



Local representative in your country



Personalized Professional service



Work with **Audited factories in China**



Help **unaudited factories** in China to get audited



Company **Strong financial background** to offer you easy payment terms

- Skillful Negotiation Skills with Chinese Manufacturers
- Direct Buying from China Manufacturers to ensure your lowest cost
- Great Quality Control Team ; Logistics Team ; Financial Team all working for you





Advantages

01 —

Work with your desired factory



We are capable to work with your factory, which you may have sourced recently in the one of the many Trade Shows and Exhibitions.

How are we capable?

EXPERIENCED TEAM of BANKING, LOGISTICS, FINANCING, SOURCING, MERCHANDISING, QUALITY CONTROL, DESIGNERS – everything is in the house.

02 —

Match price



We can offer SAME price that you can get directly from your factory, including buying from your factory !

By buying “local” – which means paying 30% deposit to factory , establishing a “ relationship ” with factory , and paying balance amount before shipment / after quality inspection.



Advantages

03 —

Introduce you “unexplored” factory



We are very well experienced to work with factories that are ‘local’; & not participating in International or Guangzhou Trade Shows – which give you so many price advantages.

04 —

Work on OEM & private label projects



When you work with us on your OEM projects, you are assured by legal contract and document with China factory not to reveal your item ; designs ; to any 3rd Party .

We can enforce NDA (Non – Discloser Agreement) – a legally binding contract that establishes a confidential relationship .



Advantages

05 —

"Hop on board" our expertise & experience



We have a lot of development in the product lines and categories that we are working with.

06 —

Confidence



We can ship to YOUR buyer without revealing factory contact information .

Employee



Location

No. of employees

| Hongkong

12

| China

10

| Freelance designer

5-10

Year

Turnover (US\$ Million)

| 2017

\$25m

| 2018

\$25m

| 2019

\$25m

| 2020

\$19m

(Covid year – pause temporarily for risk management)

| 2021

\$22m

| 2022

\$25m

| 2023

\$25m

Business volume



Product categories

01 Toys



02 Footwear



03 Ladders



04 Folding wagons





Product categories

Lady underwear



Emergency lights



Prefab houses





Product categories

Beddings & Blankets



Bags



Gifts & Promotions



Dear Buying Team

Thank You very much for your time and patience to study this presentation.

Wish us success in our collaboration.

Chandru Balani (George)



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